



**FOR IMMEDIATE RELEASE**

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**TCGRx Retail Pharmacy System Improves Profits and Increases Accuracy**

POWERS LAKE, Wis., June 21, 2010 – TCGRx (TCG) announces today the release of the Beacon™ system in the United States and Canada. The revolutionary Beacon system is a comprehensive drug management system that improves accuracy while allowing pharmacies the ability to do more with less space, labor and inventory.

Beacon replaces the traditional method of alphabetized medication organization with a more efficient, computerized system based on usage. Low energy LED lights direct the pharmacist or technician to the medication stock location or will call location which is then verified by barcode scan. Barcode verification at stocking, filling, checking, placing in will call, and customer pick-up ensures a level of accuracy unmatched in the industry.

“The catalyst behind TCG’s Beacon systems was a 2005 FDA report that cited medication errors cause at least one death per day and 1.3 million injuries per year in the United States<sup>1</sup>. We realized that pharmacies required a flawless process to save lives,” TCGRx CEO Duane Chudy said.

Organizing the medications by usage (activity-based) makes the Beacon system’s high-density shelving extremely space efficient. A Beacon system with 100 percent of the formulary can be as small as 400-square feet. This smaller footprint allows pharmacies to increase their profit centers by increasing retail or patient consultation areas, while reducing unnecessary and wasted movement by pharmacists and technicians.

Behind the medication movement and workflow software is a powerful inventory control and reporting function. This software tracks inventory level, usage, returnable inventory, expired inventory, and will-call expiration. Beacon can be customized to individual pharmacy needs. All of Beacon’s capabilities add up to savings.

“The Beacon system from TCG, combined with the automation solutions that they have provided, has allowed our pharmacy to streamline our workflow process, and reduce inventory and labor costs while shortening our customer wait times,” President of Phillips Healthcare Pharmacy Wayne Macardy said. “Most importantly, the TCG Beacon inventory management system’s efficient design allowed us to stay in the same building that we have been in for nearly 100 years and still be able to add a drive-thru window and a closed door pharmacy within our existing retail space. The TCG team has been a partner in the restructuring and growth plans of our business and that’s what sets TCG apart.”

The Beacon system has been acknowledged by industry leaders as a significant and important shift in retail pharmacy. The system is sold in the United States by TCGRx and distributed in Canada by Healthmark.

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## **About TCGRX**

TCGRx offers the most reliable pharmacy automation on the market and strategically develops customized technology solutions backed by decades of experience. The staff designs and integrates automation into every aspect of our packaging devices, workflow software, and other individual products to improve the overall process in your pharmacy. TCGRx is dedicated to providing superior customer service and support by offering the most cost-effective methods to give pharmacies safe, efficient, and accurate solutions.

TCGRx is an industry leader in automation and designs services for hospital, long-term care, retail, and specialty pharmacy markets. The company has a strong presence in all pharmacy markets throughout the United States and Canada. TCGRx headquarters is located in Powers Lake, WI. For more information, visit [www.tcgrx.com](http://www.tcgrx.com).

1. Food and Drug Administration. Medication errors. [www.fda.gov/cder/handbook/mederror.htm](http://www.fda.gov/cder/handbook/mederror.htm).